





DEPARTMENT OF THE NAVY  
OFFICE OF THE CHIEF OF NAVAL OPERATIONS  
WASHINGTON, DC 20350-2000

IN REPLY REFER TO  
OPNAVINST 1211.8B  
Pers-211  
01 JUN 1993

OPNAV INSTRUCTION 1211.8B

From: Chief of Naval Operations

Subj: IDENTIFICATION OF MAJOR PROGRAM MANAGER BILLETS

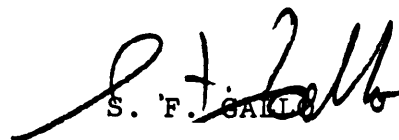
Encl: (1) Guidelines for Determination of Major Program Manager  
Billets  
(2) Guidelines for Nomination of Major Program Manager  
Billets

1. Purpose. To provide guidelines for determining Major Program  
Manager billets.

2. Cancellation. OPNAVINST 1211.8A.

3. Background. Program managers involved in weapons system  
acquisition have a large span of responsibility. They require  
skills in a number of specialized fields including technical and  
financial planning, contracting and administration of contracts,  
engineering development and testing, production, and life cycle  
support of weapons systems. These management functions are  
subject to numerous statutes, policies, and regulations that  
govern the acquisition workforce. Recognition of this  
responsibility and expertise is provided by designation of a  
billet as a Major Program Manager billet and by authorization to  
wear the Command Ashore/Major Program Manager insignia by those  
individuals assigned. (R)

4. Objectives. The guidelines provided in enclosures (1) and  
(2) of this instruction provide a standardized method for  
commanders of the systems commands and program executive officers  
to identify billets for nomination to the Acquisition Workforce  
Oversight Council (AWOC) for designation as Major Program Manager  
billets. (R)

  
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Deputy Chief of Naval Operations  
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GUIDELINES FOR DETERMINATION OF MAJOR PROGRAM MANAGER BILLETS

1. Except in unusual cases, the guidelines set forth herein will be used to determine which billets the commanders of the Systems Commands (SYSCOMs) and program executive officers (PEOs) will nominate as Major Program Manager Billets. For such designation, the principal factors listed below must all be present in varying degrees, except that, in special circumstances, the SYSCOMs or PEOs may consider it desirable to nominate a program which does not possess one or more of these factors. The significance of these principle factors is demonstrated in enclosure (2).

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a. Responsibilities. The billet must be established for a captain (O-6) and the Program Manager must be assigned to a SYSCOM or PEO. However, there may be special cases where a commander (O-5) may be authorized to wear the Command Ashore/Major Program Manager insignia when:

(1) he/she was selected for the billet by a screening process similar to the process used to select captain/Major Program Managers, and

(2) the management complexity, technical factors, business factors, and program priority are similar to the criteria set for Major Program Manager billets as described below.

b. Management Complexity

(1) The program must meet at least one of the following criteria:

(a) Control a significant number of functional managers;

(b) Have extensive interface with other projects or commands;

(c) Receive program direction from an unusual number of sources;

(d) Have other management complexities that the SYSCOMs or PEOs feel warrant nomination for major program status.

c. Technical Factors. The objectives of the program must be to produce a deliverable end item that fulfills a Department of Defense requirement or requires management and modernization of an in-service weapons system.

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d. Business Factors. The program will be considered to have a sufficient degree of business complexity if it meets at least one of the following criteria:

(1) Program has anticipated cost of \$115 million in Research, Development, Test and Evaluation or \$540 million (FY90 dollars) in procurement funds from any appropriations in an approved Operational Requirements Document (ORD) or Future Year Defense Plan.

(2) Involves an unusually large number of contracts or contractors in meeting the objective.

(3) Has a business accountability for more than three types of appropriations.

e. Priority. The urgency of a program shall be determined by one of the following criteria:

(1) Position on the warfare sponsor's master plan.

(2) Any other high level considerations which the SYSCOMs or PEOS determine to warrant nomination for major program status.